

Sr. Director of Development

Cranbrook Educational Community (CEC) is seeking highly-motivated candidates for the position of Senior Director of Development for Cranbrook Academy of Art and Art Museum (CAA - CAM). Cranbrook Academy of Art is an independent, graduate degree-granting institution offering an intense studio-based experience where artists-in-residence mentor students in architecture, art, and design to creatively influence contemporary culture. CAA is ranked in the top 10 nationally among graduate fine arts programs. Cranbrook Art Museum invites viewers to discover relevant and transformative moments in modern and contemporary art, architecture, and design. Through its exhibitions, collections, programming, and publications, CAM brings together people from the region and around the world to provoke new ideas about art, creativity, and the built environment. CAA and CAM are located within CEC, a National Historic Landmark campus, where the pursuit of knowledge and innovation is paramount.

The Senior Director of Development is responsible for successfully developing and implementing a comprehensive fundraising program for CAA - CAM, including annual giving; membership; corporate, foundation, and government support; major and planned giving; and special events. The Senior Director also manages a team responsible for all restricted and unrestricted individual and institutional support for CAA - CAM. The Senior Director reports to the Chief Advancement Officer of CEC and works in close partnership with the Director of CAA-CAM. This position has a critical role in the successful operation of CAA - CAM and in their ability to meet their financial and program goals and objectives and those of CEC.

Successful candidates should have the following qualifications: the minimum of a bachelor's degree; advanced degree and/or development certification preferred (CFRE); at least 10 years of progressively responsible development experience, preferably with a museum, cultural or educational institution; excellent interpersonal skills and high level organizational skills; demonstrated capability of working with principal and major donors, high level volunteers and senior administrators; computer proficiency; and proven ability to work with diverse constituencies and high level volunteers and donors, including corporate and foundation officers at all levels.